

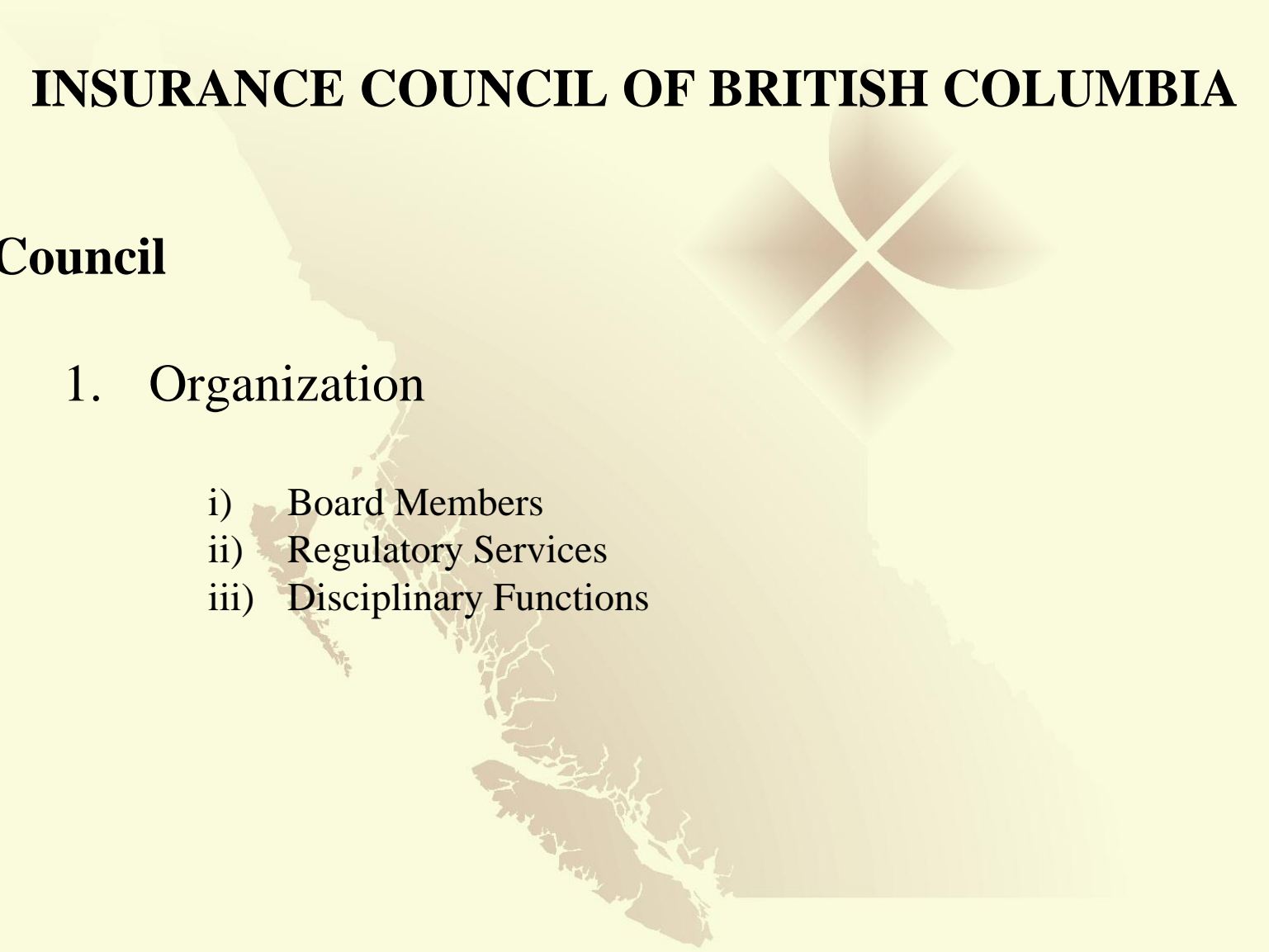


INSURANCE COUNCIL OF BRITISH COLUMBIA

ADVOCIS VANCOUVER

January 27, 2011

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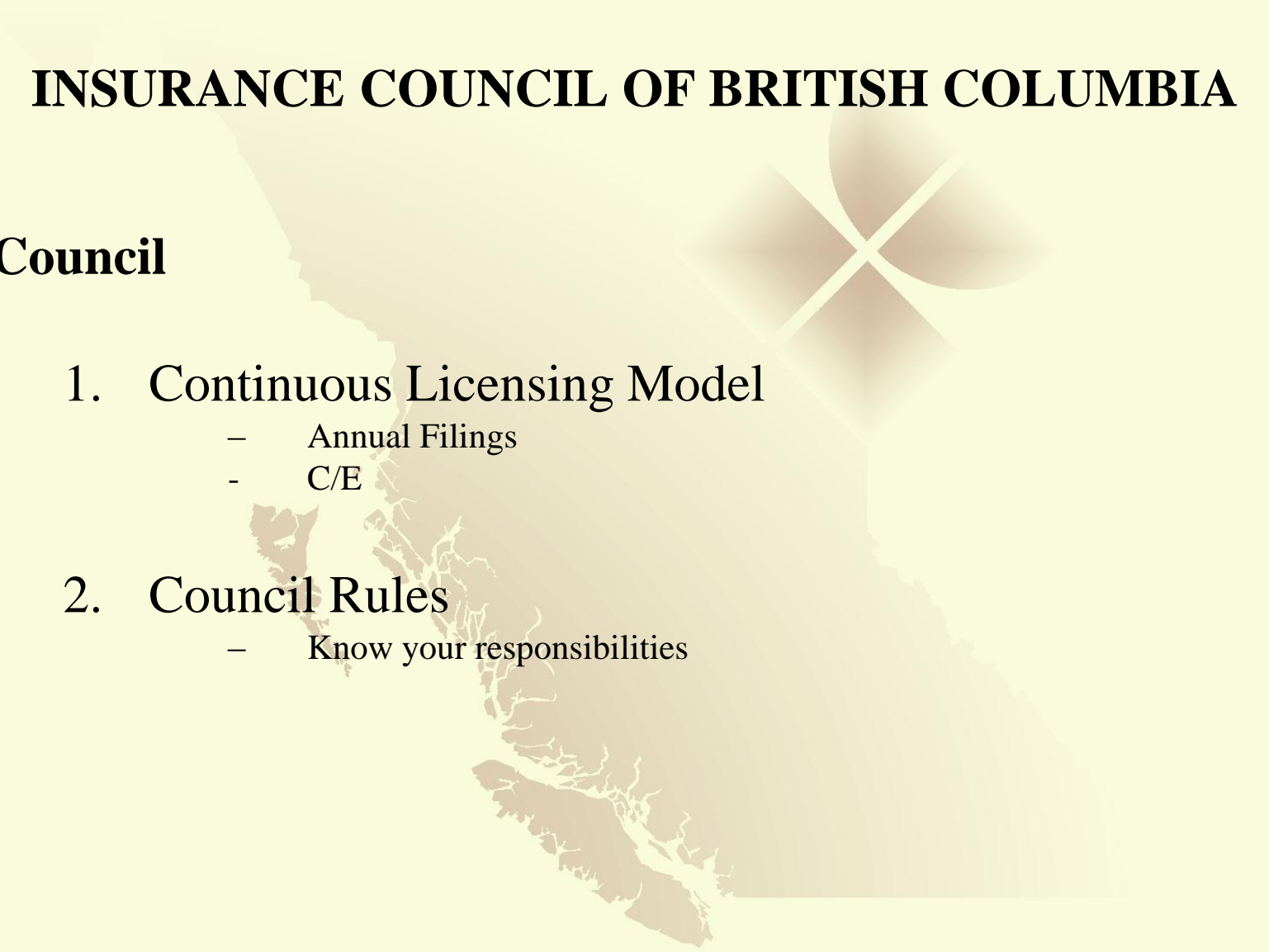


Council

1. Organization

- i) Board Members
- ii) Regulatory Services
- iii) Disciplinary Functions

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Council

1. Continuous Licensing Model
 - Annual Filings
 - C/E
2. Council Rules
 - Know your responsibilities

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DISCUSSION PAPER

- Mandatory Supervision of New Agents
- Duties & Obligations of “Retail” Brokerage
- Managing General Agents

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Practice Issues

- Disclosure
 - Point of Sale
 - Finder's Fees
 - Conflict of Interest
- Financial Planning/Advice
- Record Keeping
- Sale of Exempt Products

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QUESTIONS?

